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USPS Financial Information (Unaudited)

April 2023 ¹		Current Period						
\$ Millions)	Actual	Plan	SPLY	% Plan	% SPLY			
Revenue:								
Operating Revenue	\$6,125	\$6,346	\$6,347	-3.5%	-3.5%			
Other Revenue	1	2	1	-50.0%	0.0%			
Total Revenue	\$6,126	\$6,348	\$6,348	-3.5%	-3.5%			
Operating Expenses:								
Personnel Compensation and Benefits ²	\$5,124	\$5,016	(\$55,687)	2.2%	-109.2%			
Transportation	760	778	811	-2.3%	-6.3%			
Supplies and Services	252	287	229	-12.2%	10.0%			
Other Expenses	671	717	732	-6.4%	-8.3%			
Total Operating Expenses	\$6,807	\$6,798	(\$53,915)	0.1%	-112.6%			
Net Operating (Loss) Income	(\$681)	(\$450)	\$60,263					
nterest Income	\$75	\$56	\$8	33.9%	NMF			
nterest Expense	\$35	\$31	\$12	12.9%	191.7%			
Net (Loss) Income	(\$641)	(\$425)	\$60,259					
Other Operating Statistics:								
Mail Volume: (Millions)								
Total Market Dominant Products Volume ³	8,484	8,865	9,953	-4.3%	-14.8%			
Total Competitive Products Volume ³	516	515	532	0.2%	-3.0%			
Total International Products Volume	25	27	29	-7.2%	-13.8%			
otal Mail Volume	9,025	9,407	10,514	-4.1%	-14.2%			
otal Workhours (Millions)	93	92	97	1.1%	-4.1%			
Total Career Employees								
Total Non-Career Employees								

Actual	Plan	SPLY	% Plan	% SPLY
\$46,926	\$47,608	\$47,426	-1.4%	-1.1%
109	109	28	0.0%	NMF
\$47,035	\$47,717	\$47,454	-1.4%	-0.9%
\$38,456	\$36,879	(\$23,266)	4.3%	NMF
6,202	6,114	6,012	1.4%	3.2%
1,947	1,970	1,876	-1.2%	3.8%
4,867	4,991	4,698	-2.5%	3.6%
\$51,472	\$49,954	(\$10,680)	3.0%	NMF
(\$4,437)	(\$2,237)	\$58,134		
\$509	\$373	\$28	36.5%	NMF
\$220	\$191	\$89	15.2%	147.2%
(\$4,148)	(\$2,055)	\$58,073		
67,075	69,748	73,059	-3.8%	-8.2%
3,888	3,855	4,032	0.9%	-3.6%
213	223	230	-4.5%	-7.4%
71,176	73,826	77,321	-3.6%	-7.9%
682	680	702	0.3%	-2.8%
520,219		506,639		2.7%
119,823		136,794		-12.4%

- 1 April 2023 has one less delivery day and retail day compared to April 2022. YTD has one less delivery day and 1.75 less retail days compared to the same period last year (SPLY).
- ² April 2022 amounts include the one-time impact of the Postal Service Reform Act (PSRA). This legislation was enacted on April 6, 2022 and repealed the requirement that the Postal Service annually prepay future retiree health benefits and canceled all past due prefunding payments, resulting in a reversal of \$59.6 billion for retiree health benefits that had been accrued but unpaid between October 2012 and March 2022.
- 3 Excludes International Volume

 $Numbers\ may\ not\ add\ up\ due\ to\ rounding\ and/or\ adjustments.\ Percentages\ are\ calculated\ using\ rounded\ numbers.$

NMF=Not Meaningful Figure, percentages not applicable, +/- 200% or greater

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USPS Financial Information (Unaudited)

USPS Financial Information (Unaudited)				-				
April 2023 ¹		Current Period			Year-to-Date			
(Thousands)	Actual	SPLY	% SPLY	Actual	SPLY	% SPLY		
Market Dominant Products:	•							
First Class:								
Volume	3,632,265	4,005,476	-9.3%	28,174,983	30,205,070	-6.7%		
Revenue	\$1,949,130	\$1,940,288	0.5%	\$14,770,896	\$14,647,809	0.8%		
Periodicals:								
Volume	246,132	319,922	-23.1%	1,783,723	2,043,609	-12.7%		
Revenue	\$73,997	\$85,308	-13.3%	\$536,675	\$565,929	-5.2%		
USPS Marketing Mail™:								
Volume	4,546,666	5,570,291	-18.4%	36,578,747	40,233,589	-9.1%		
Revenue	\$1,160,949	\$1,311,308	-11.5%	\$9,129,625	\$9,545,539	-4.4%		
Package Services:								
Volume	31,353	32,900	-4.7%	263,619	295,219	-10.7%		
Revenue	\$64,265	\$62,842	2.3%	\$530,111	\$514,857	3.0%		
All Other Market Dominant Mail:								
Volume	27,081	24,006	12.8%	273,515	281,427	-2.8%		
Revenue	\$243,349	\$256,960	-5.3%	\$1,757,131	\$1,820,189	-3.5%		
Total Market Dominant Products: 2								
Volume	8,483,497	9,952,595	-14.8%	67,074,587	73,058,914	-8.2%		
Revenue	\$3,491,690	\$3,656,706	-4.5%	\$26,724,438	\$27,094,323	-1.4%		
Competitive Products: Shipping and Package Services:								
Volume	516,310	532,205	-3.0%	3,888,330	4,032,360	-3.6%		
Revenue	\$2,388,298	\$2,437,581	-2.0%	\$18,354,067	\$18,381,162	-0.1%		
All Other Competitive Products:								
Volume		-	0.0%		-	0.0%		
Revenue	\$122,135	\$116,713	4.6%	\$859,915	\$861,506	-0.2%		
Total Competitive Products: 2	F40 240	532,205	2.00/	2 000 220	4.000.000	2.00/		
Volume	516,310	\$2,554,294	-3.0%	3,888,330 \$19,213,982	4,032,360 \$19,242,668	-3.6%		
Revenue	\$2,510,433	\$2,554,294	-1.7%	\$19,213,982	\$19,242,008	-0.1%		
International: Volume	25,177	28,928	-13.0%	212,844	229,797	-7.4%		
Revenue	\$123,241	\$135,919	-9.3%	\$988,011	\$1,088,626	-9.2%		
Total:								
Total Volume	9,024,984	10,513,728	-14.2%	71,175,761	77,321,071	-7.9%		
Total Operating Revenue	\$6,125,364	\$6,346,919	-3.5%	\$46,926,431	\$47,425,617	-1.1%		
International by Cottons 3		Current Period		Curren	t Period and Year-to-Date			
International by Category ³ :	Actual	SPLY	% SPLY	Actual	SPLY	% SPLY		
Market Dominant Products:	<u> </u>							
Volume	13,105	15,592	-16.0%	120,158	125,225	-4.0%		
Revenue	\$19,184	\$20,752	-7.6%	\$165,231	\$164,736	0.3%		
Competitive Products:								
Volume	12,072	13,336	-9.5%	92,686	104,572	-11.4%		
Revenue	\$104,057	\$115,167	-9.6%	\$822,780	\$923,890	-10.9%		
Total International:								
Total Volume	25,177	28,928	-13.0%	212,844	229,797	-7.4%		
Total Revenue	\$123,241	\$135,919	-9.3%	\$988,011	\$1,088,626	-9.2%		

^{1 -} April 2023 has one less delivery day and retail day compared to April 2022. YTD has one less delivery day and 1.75 less retail days compared to SPLY. prefunding payments, resulting in a reversal of \$59.6 billion for retiree health benefits that had been accrued but unpaid between October 2012 and March 2022.

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The sampling portion of the RPW system is designed to be statistically valid on a quarterly and annual basis.

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³ - International volume and revenue are broken out by Market Dominant and Competitive.

USPS Expenses (Unaudited)										
April 2023¹		С	urrent Period				,	ear-to-Date		
(\$ Millions)	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPL
Personnel Compensation and Benefits:										
Salaries & Benefits:										
City Delivery	\$1,666	\$1,618	\$1,669	3.0%	-0.2%	\$12,270	\$11,922	\$11,873	2.9%	3.3%
Mail Processing	733	734	768	-0.1%	-4.6%	5,573	5,640	5,694	-1.2%	-2.1%
Operations - Customer Service	544	534	551	1.9%	-1.3%	4,021	3,964	3,978	1.4%	1.19
Rural Delivery	799	807	775	-1.0%	3.1%	5,759	5,577	5,365	3.3%	7.3%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	802	789	768	1.6%	4.4%	6,294	5,993	5,862	5.0%	7.4%
Total Salaries & Benefits	\$4,544	\$4,482	\$4,531	1.4%	0.3%	\$33,917	\$33,096	\$32,772	2.5%	3.5%
Other Personnel Related Expenses:										
Retiree Health Benefits (RHB) Normal Cost (d)	\$0	\$0	(\$2,150)	NMF	-100.0%	\$0	\$0	\$0	NMF	NMF
Workers Compensation Cash (a)	133	107	105	24.3%	26.7%	863	807	766	6.9%	12.7%
All Other Personnel Related Expenses	(4)	11	8	-136.4%	-150.0%	28	60	35	-53.3%	-20.0%
Total Other Personnel Related Expenses	\$129	\$118	(\$2,037)	9.3%	-106.3%	\$891	\$867	\$801	2.8%	11.2%
Controllable Personnel Compensation and Benefits	\$4,673	\$4,600	\$2,494	1.6%	87.4%	\$34,808	\$33,963	\$33,573	2.5%	3.7%
RHB Unfunded Liabilities Amortization (d)	\$0	\$0	(57,475)	NMF	-100.0%	\$0	\$0	(56,975)	NMF	-100.0%
FERS Unfunded Liabilities Amortization (b)	158	158	117	0.0%	35.0%	1,108	1,108	817	0.0%	35.6%
CSRS Unfunded Liabilities Amortization (b)	258	258	155	0.0%	66.5%	1,808	1,808	1,084	0.0%	66.8%
Workers' Compensation (c)	35	-	(978)	NMF	-103.6%	732	-	(1,765)	NMF	-141.5%
Total Personnel Compensation and Benefits	\$5,124	\$5,016	(\$55,687)	2.2%	-109.2%	\$38,456	\$36,879	(\$23,266)	4.3%	NMF
N. D										
Non-Personnel Expenses:	# 7 00	8770	0044	0.00/	0.00/	#0.000	00.444	00.040	4.40/	0.00
Transportation Supplies and Services	\$760 252	\$778 287	\$811 229	-2.3% -12.2%	-6.3% 10.0%	\$6,202 1,947	\$6,114 1,970	\$6,012 1.876	1.4% -1.2%	3.2%
Depreciation and Amortization	252 156	287 150	136	-12.2% 4.0%	14.7%	1,947	1,026	963	-0.2%	3.8% 6.3%
Rent	109	114	108	-4.4%	0.9%	800	821	773	-2.6%	3.5%
Utilities and Heating Fuel	52	56	51	-7.1%	2.0%	397	399	371	-0.5%	7.0%
Vehicle Maintenance Service	68	53	52	28.3%	30.8%	476	423	390	12.5%	22.1%
Vehicle Fuel	56	64	68	-12.5%	-17.6%	438	422	427	3.8%	2.6%
Information Technology	76	105	64	-27.6%	18.8%	530	658	448	-19.5%	18.3%
Rural Carrier Equipment Maintenance Allowance	49	51	55	-3.9%	-10.9%	359	369	369	-2.7%	-2.7%
Other	105	124	198	-15.3%	-47.0%	843	873	957	-3.4%	-11.9%
Total Non-Personnel Expenses	\$1,683	\$1,782	\$1,772	-5.6%	-5.0%	\$13,016	\$13,075	\$12,586	-0.5%	3.49
Total Operating Expenses	\$6,807	\$6,798	(\$53,915)	0.1%	-112.6%	\$51,472	\$49,954	(\$10,680)	3.0%	NM
Interest Expense	35	31	12	12.9%	191.7%	220	191	89	15.2%	147.29
Total Expenses	\$6,842	\$6,829	(\$53,903)	0.2%	-112.7%	\$51,692	\$50,145	(\$10,591)	3.1%	NMI

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⁽a) This amount includes cash outlays including administrative fees.

⁽b) This represents the U.S. Office of Personnel Management (OPM) estimated amortization expense related to the Federal Employee Retirement System (FERS) and Civil Service Retirement System (CSRS). The actual invoices will be received between September 2023 and October 2023.

⁽c) This represents non-cash adjustments: the impact of discount and inflation rate changes and the actuarial revaluation of new and existing cases.

⁽d) April 2022 amounts include the one-time impact of the PSRA. The PSRA repealed the requirement that the Postal Service annually prepay future retiree health benefits, which eliminated the current year retiree health benefit amortization payment and canceled all past due prefunding payments. The SPLY amount represents the reversal of all past due retiree health benefit payments that were unpaid between October 2021 and September 2021 (\$57.0 billion), as well as the reversal of the retiree health benefit amortization expense that was accrued between October 2021 and March 2022 (\$0.5 billion).

USPS Workhours (Unaudited)

April 2023 ¹	Current Period					
(Thousands)	Actual	Plan	SPLY	% Plan	% SPLY	
Workhours:						
City Delivery	33,977	33,403	35,515	1.7%	-4.3%	
Mail Processing	15,214	15,581	17,019	-2.4%	-10.6%	
Customer Services	11,595	11,595	12,403	0.0%	-6.5%	
Rural Delivery	18,363	18,420	18,907	-0.3%	-2.9%	
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	13,430	13,371	13,607	0.4%	-1.3%	
Total Workhours	92,579	92,370	97,451	0.2%	-5.0%	

Year-to-Date								
Actual	% Plan	% SPLY						
248,695	244,653	252,858	1.7%	-1.6%				
120,198	122,246	131,902	-1.7%	-8.9%				
85,802	85,810	90,177	0.0%	-4.9%				
131,647	131,203	131,929	0.3%	-0.2%				
95,813	95,663	94,831	0.2%	1.0%				
682,155	679,575	701,697	0.4%	-2.8%				

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